# BROAD CAST ADVERTISING & SPONSORSHIP 2023

EST: 1959

## Introduction



BUSINESS DEVELOPMENT DIRECTOR,

Francesca Verdusco

f.verdusco

francesca.verdusco@ mbi.london +44 (0)20 7947 2952 Proadcast is the essential source of business information about the British TV industry, at home and around the world. It sits at the heart of the industry, serving large and small production companies, the post-production community and the UK's PSB and commercial broadcasters. We are also a leading authority on TV around the world, and the powerful emerging digital players such as Netflix, Apple, Facebook and Amazon.



// Broadcast monthly //



// Broadcast Indie Survey //

We have played a leading role in the drive for TV to improve its gender balance and its wider diversity, and *Broadcast* has led the debate over the future of the BBC. We operate a newsled website, with two daily email alerts, and publish a prestigious monthly magazine that delivers deep and rich analysis of the industry. Our journalism is fast, accurate and independent and we are the key forum for debate in the TV industry.



// Broadcast Sport //



BUSINESS DEVELOPMENT MANAGER, Callum Blackwell

C.blackwell

callum.blackwell@ mbi.london +44 (0)20 4540 7543

## **Audience & reach**











BROADCAST SUBSCRIBERS INCLUDE:



































# **Print:**Monthly // Supplements

MONTH RELEASE	RELEASE DATE	SUPPLEMENTS/OTHER
January	26/01/2023	Best Places to Work in TV supplement
February	23/02/2023	London TV Screenings
March	30/03/2023	MIPTV / Broadcast Sport / Indie Survey supplement
April	27/04/2023	Broadcast Tech
Мау	25/05/2023	
June	29/06/2023	
July	27/07/2023	Hot Shots
August	24/08/2023	Edinburgh TV Festival / Broadcast Tech / Broadcast Sport / IBC
September	28/09/2023	Distributors Survey / MIPCOM
October	26/10/2023	MIPCOM Hot Picks supplement
November	30/11/2023	Commissioner Survey
December	14/12/2023	



# **Events:** Awards // Conferences // Exhibition

EVENT	DATE	VENUE
Best Places to Work in TV	24 Jan 2023	Everyman Cinema, Broadgate
Broadcast Awards	08 Feb 2023	Grosvenor House
Broadcast Sport Content Summit	23 Feb 2023	dock10 Studios
Indie Summit	28 Mar 2023	1 Wimpole Street
Media Production & Technology Show	10-11 May 2023	London Olympia
Broadcast Digital Awards	05 Jul 2023	The Brewery
Broadcast Live: Glasgow	12 Sep 2023	Kelvin Hall, Glasgow
TechFest: Archive & Restoration	12 Oct 2023	Everyman Cinema, Kings Cross
Broadcast Sport Summit	01 Nov 2023	Lords Cricket Ground
Broadcast Sport Awards	02 Nov 2023	London Hilton on Park Lane
Al Creative Summit	16Nov 2023	BFI Southbank
TechFest: Post-Production	29 Nov 2023	Everyman Cinema, Broadgate
Broadcast Tech Innovation Awards	29 Nov 2023	The Brewery



## **Print**

ADVERT	RATE CARD - NET		
Cover wrap	£25,000		
Front cover	£15,000		
Double page spread advertorial	£5,000		
Double page spread advert	£4,000		
Full page advertorial	£3,750		
Full page advert	£2,750		
Northern Ireland  The land of stories, skills and sustainability  In Company of the formats game  Land sustainability  Land sustain			

#### SIZE DIMENSIONS // WIDTH x HEIGHT

#### Deadline nine days prior to publication date

Double-page spread / Trim......440 x 285 mm

Double-page spread / Bleed.....446 x 291 mm

Full page / Trim ......220 x 285 mm

Full page / Bleed ......226 x 291 mm

Half-page horizontal ......190 x 125 mm

Full
page

Half
page
horizontal

Double
page
spread

#### AD PRODUCTION CONTACT

Jonathon Cooke e: jonathon.cooke@mbi.london m: 07584 335 148

File delivery: jonathon.cooke@mbi.london



# Bespoke opportunities

ROUNT TABLE	WEBINAR	PODCAST	MICROSITE	NATIVE CONTENT
<ul> <li>Concept and specific top to be mutually agreed</li> <li>Broadcast to manage guest list, recommending appropriate attendees</li> <li>Broadcast journalist to host</li> <li>Four-page write-up postevent published in print and online</li> <li>Promoted via social channels and daily newsletter</li> <li>Investment: £15,000</li> </ul>	<ul> <li>Live or pre-recorded webinar hosted on broadcastnow.co.uk</li> <li>20,000 Banner ads promoting webinar</li> <li>Included in daily newsletter</li> <li>E-shot sent to 15,000 recipients</li> <li>Promoted via Broadcast social channels</li> <li>Data capture available</li> <li>Investment: £15,000</li> </ul>	<ul> <li>20,000 Banner ads promoting podcast</li> <li>Included in daily newsletter</li> <li>E-shot sent to 15,000 recipients</li> <li>Promoted via Broadcast social channels</li> <li>Continued promotion up until one month after launch</li> <li>Investment: £7,000</li> </ul>	<ul> <li>Curated content specifically for client</li> <li>Open for six months or more</li> <li>Broadcast to build the site</li> <li>30,000 Billboard ads on Broadcast per month</li> <li>6 x standalone newsletters sent to 14,000</li> <li>3 x social media posts per month</li> <li>Monthly analytics reports</li> </ul>	<ul> <li>Approx. 600 words for full page / 1000 words for double page spread</li> <li>Promotion via homepage, daily newsletter, social channels</li> <li>Published in print and online</li> <li>Full page investment: £4,000</li> <li>Double page spread: £6,000</li> <li>Gated content: £5,000</li> </ul>
			Investment: £35,000	

EST: 1959

## **Newsletters & emails**

#### DAILY

- 44.2% avg open rate
- 14,000+ opted-in recipients
- 66% of our subscriber traffic comes through the newsletters
- Top four countries: **UK** (64%), **USA** (17%), **Germany** (6%), **France** (3%)
- •Example <u>here</u>
- Sponsorship is exclusive for one week and includes:
- Billboard banner across the top and bottom, and MPU towards the middle
- Minimum of two newsletters sent per day

Investment £2,750



#### INTERNATIONAL

- Exclusive sponsorship: Three ad positions
- Monthly and increased during festivals and markets
- Sent to over **8,200** recipients
- Average open rate over 31%
- Average clicks: 4%
- Direct traffic to the site
- Post campaign report

£3,500 per month

#### E-SHOT

- 35% open rate
- 1.2% avg CTR
- 15,000 opted-in recipients
- Two recent successful emails can be found here and here
- HTML format

Investment £2,750



## TECH

• Exclusive sponsorship: Three ad positions

- Weekly
- Sent to over **6,700** recipients
- Average open rate over 27%
- Average clicks: 4%
- Direct traffic to the site
- Post campaign report

£1,500 per week, or £3,500 per month



#### SPORT

- Exclusive sponsorship: Three ad positions
- Weekly
- Sent to over **3,600** recipients
- Average open rate over 38%
- Average clicks: 5%
- Direct traffic to the site
- Post campaign report

£1,500 per week, or £3,500 per month



## Online rates & specs



// MPU //



// Skin //



// Double MPU //



// Billboard //

## CHANNEL TAKEOVER RATES

CHANNEL	FORMAT	CPM £ PER WEEK
Home page		£12,000
Ratings	All positions	£8,000
Other (ROC) e.g. International	'	£6,000

#### IMPRESSION RATES

FORMAT	HOME PAGE	RUN OF CHANNEL
	CPR £	
Skins	80	75
Billboard	70	65
Super MPU	60	55
MPU	50	45
Overlay	POA	



// Fireplace Skin //



// Overlay //



// Leaderboard //









# **Media Business Insight**

We are the leading content, insight and events business for the creative media industry. Through our market leading brands in the TV, film and advertising sectors, Media Business Insight has unrivalled reach and access across the global content and creative sectors. We provide essential daily information, insight and major industry networking opportunities for our customers and partners.















<u>BROADCAST</u> – <u>BROADCAST intelligence</u> – **SPERT** 



THE **MEDIA PRODUCTION** & TECHNOLOGY SHOW

BROADCAST Tech - RAPIDTVNews

